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Department of State **TELEGRAM**

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ACTION E-15

INFO OCT-01 EUR-20 CAB-09 CIAE-00 COM-08 DODE-00 DOT-12
INR-07 NSAE-00 RSC-01 SS-20 L-04 H-02 NSC-10 SSO-00
NSCE-00 CCO-00 RSR-01 /110 W

O 231104Z APR 70 ZFF-4
FM AMEMBASSY ROME
TO SECSTATE IMMEDIATE 4620

LIMITED OFFICIAL USE ROME 20

DELIVER LOY E/TT 0900

SUBJECT: CIVAIR NEGOTIATIONS

1. IN WEDNESDAY MEETING AFTER ABORTIVE ITALIAN EFFORT TO INCREASE ITALIAN POINTS IN US, USDEL TABLED US DOC. 5 GIVING US CARRIER SUMMER 747 PLANS. ITALDEL RESPONDED WITH ITAL DOC. 3 STATING THAT UNTIL AGREEMENT SETTLED 747S WOULD BE INTRODUCED STRICTLY ON BASIS PARITY, I.E., ELEVEN FOR EACH SIDE THIS SUMMER EFFECTIVE JUNE 1. USDEL EXPRESSED GREAT DISAPPOINTMENT THIS RESPONSE BUT RESERVED SUBSTANTIVE COMMENT UNTIL TODAY.

2. DELS THEN TURNED TO MULTIPLE DESIGNATION. ITALDEL REVIEWED ITS PAST POSITION FAVORING SINGLE DESIGNATION BUT WILLINGNESS CONTINUE STATUS QUO FOR 3 CARRIERS. HOWEVER ITALDEL UNDERSTOOD US PROBLEM WITH ITALIAN CARRIER OPERATION TO DALLAS AND WAS NOW PREPARED TO CONSIDER POSSIBILITY OF NEW US CARRIER FROM DALLAS UNDER CERTAIN CONDITIONS. ITALIAN POINT WOULD BE LIMITED TO ROME AND THERE WOULD BE NO BEYONDS. UNDER QUESTIONING ITALDEL SAID US DALLAS ROUTE WOULD BE RECIPROCAL OF ITALIAN. PRESUMABLY THIS WOULD MEAN VIA INTERMEDIATES AND POSSIBLY WITH WASHINGTON AS SECOND US POINT. DALLAS FOR EXISTING CARRIERS WOULD SIMPLY BE ANOTHER POINT IN ROUTE SCHEDULE AND THERE WOULD BE NO SPECIAL RESTRICTIONS. ADDITIONAL CARRIERS ABOVE FOUR

DEPARTMENT OF STATE A/CDC/MR 130826
REVIEWED BY _____ DATE 25 MAY 1982
RDS☐or XDS☐EXT. DATE
TS AUTH. REASON(S)
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WOULD BE ON A PRIORI BASIS.

3. USDEL (INCLUDING CAB MEMBER MINETTI AND DOT REP BINDER) BELIEVE ITALIAN OFFICER, WHILE NEEDING FURTHER CLARIFICATION, IS SIGNIFICANT STEP FORWARD AND REQUEST AUTHORITY EXPLORE SOLUTION MULTIPLE DESIGNATION ISSUE ON BASIS SATISFACTORY FORMULATION ITALIAN PROPOSAL.

4. IN USDEL VIEW KEY TO ITALIAN OFFICER ON MULTIPLE DESIGNATION AND RESOLUTION REMAINING ISSUES IS ITALIAN INTEREST IN FURTHER POINTS IN US. USDEL BELIEVES DESIRABLE EXPLORE THEIR AMBITIONS FURTHER WHILE MOVING AHEAD ON OTHER ISSUES. SUGGEST WE MIGHT TRY PHILADELPHIA AS POSSIBILITY ALTHOUGH SUSPECT REAL INTEREST IS IN DETROIT. US INDUSTRY HERE APPEARS SUPPORT SOME MODIFICATION IN ROUTES IN CONTEXT SATISFACTORY OVERALL DEAL.

5. US INDUSTRY EXTREMELY CONCERNED AT ITALIAN PROPOSAL FOR SUMMER 747 SCHEDULES. THEY URGE THAT USDEL BREAK OFF TALKS SOON UNLESS ITALIANS AGREE WITHDRAW PAPER AND INDICATE WILLINGNESS APPROVE SCHEDULES AS FILED. USDEL ORINION THAT OVERALL U.S. INTERESTS INCLUDING SECURING SUMMER SCHEDULES MORE LIKELY TO BE ACHIEVED IN CONTEXT PURSUING NEGOTIATIONS PARTICULARLY IN LIGHT CURRENT PROMISING STATUS. WE INTEND MAKE APPROPRIATE STATEMENT INDICATING NONACCEPTABILITY OF ITALIAN PAPER AND INDICATE WE WOULD WISH MAKE FURTHER STATEMENT IN EVENT NEGOTIATIONS UNSUCCESSFUL.
MARTIN

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